



# Coastline

Texas Gulf Coast Chapter • 1400 Velasco Boulevard • Freeport, TX 77541 • (979) 233-1616 • Fax (979) 239-4386

**Texas Hold'em Poker!**

**Thursday, February 2, 2012**

6:00 p.m. Registration & Dinner  
6:45 p.m. Tournament

**Lake Jackson Civic Center, Terrace Room 1**



**ABC Human Resources Symposium & Luncheon**



Date: Thursday, February 9, 2012

Registration & Lunch Buffet: 11:00 a.m.


Program: 11:30 a.m. to 1:00 p.m.

**Mid Coast Region ANNUAL JOINT ABC & ACIT MEMBERSHIP EVENT & LUNCHEON**

Wednesday, February 15, 2012

**23rd ANNUAL ABC COOK-OFF**



**LOCATION:** MacLean Park, 93 Lake Road  
Lake Jackson, Texas 77566

**Fundraiser Event—March 23 & 24, 2012**

**DEADLINE:** Before noon on Friday, February 17, 2012

**2012 BizCon**  
Strategic Thinking for Construction Leaders

If you want to grow and succeed in the next 5-10 years, then BizCon is a must.  
—George Nash, Facchina Construction

**February 21 — 22, 2012**



**ABC National Craft Championships**

**April 24 — 28, 2012**  
**Henry B. Gonzalez Convention Center**  
**San Antonio, Texas**

# MEMBERSHIP



## Mid Coast Region ANNUAL JOINT ABC & ACIT MEMBERSHIP EVENT & LUNCHEON



Wednesday, February 15, 2012

### LOGISTICS

River Place Convention Center  
733 Mystery Harbor Lane, Freeport, TX 77541  
(Inside Freeport Municipal Park, look for building with a blue roof overlooking the water - 979.233.3306)

### PROGRAM

11:30 a.m. Registration & Social  
12:00 p.m. Lunch & Opening Remarks

### GUEST SPEAKER:

**EARL SHIPP, VICE PRESIDENT  
DOW CHEMICAL TEXAS OPERATIONS**

Closing Remarks  
1:30 p.m. Adjourn

### REGISTRATION

Registration fee is \$30.00 per person.  
Register with ACIT, see below.

### ACIT SPONSORSHIP OPPORTUNITIES

Meeting Sponsor - \$250  
Exhibit Sponsor - \$150

For registration form, sponsorship form or any further information, please call  
Darlyne Harlan at ACIT (512) 646-6410 or email to: [harlan@acit.org](mailto:harlan@acit.org).

**ABC MEMBERS:** If you have any questions, contact Ruby Pratt at  
ABC: 979.233.0279, 979.233.1616, or email to: [ruby@abctxgulfcoast.org](mailto:ruby@abctxgulfcoast.org)

**We look forward to seeing you there!**



## 23rd ANNUAL ABC COOK-OFF

Fundraiser Event—March 23 & 24, 2012

Sponsored by the ABC Public Relations Committee



**LOCATION:** MacLean Park, 93 Lake Road  
Lake Jackson, Texas 77566

**DATE:** Friday & Saturday, March 23 & 24, 2012

**ENTRY FEE:** \$100.00 per team  
\$100.00 for additional booth space —  
will allow your team to make another entry.

**IRON CHEF:** entry fee is \$25.00 per team. This entry is  
excluded from the **Championship Trophy,**  
**Best Overall Team.**

**Cook-off rules will be provided on request.**

**DEADLINE:** Before noon on Friday, February 17, 2012. This event is limited to  
the first 28 entries. Get your entry forms in early.

**CANCELLATIONS:** must be made before noon, February 17th. No refunds  
after this date. For more information contact Ruby at the ABC office  
979.233.0279 or 233.1616.

### PRIZES & CATEGORIES . . .

**Iron Chef:** Monies from entries will be split 50/50 with the  
1st Place winner and 50% goes to ABC toward charity  
donations.

**1st, 2nd & 3rd Place Trophies for  
each category:**

- \*Beef Fajitas
- \*Chicken
- \*Pork Spare Ribs
- \*Brisket

**Championship Trophy:**

Best Overall Cook-off Team

Winner based on total score of the four cooking categories  
marked with an asterisk. In case of a tie, brisket score will be  
used to determine winner. In addition, winner will be given  
\$100.00 from ABC for entry into a Cook-off of their choice for  
the year 2012.



**JUDGING: Friday, March 23**

**6:30 p.m. — Iron Chef**

**JUDGING: Saturday, March 24**

**11:00 a.m. — Beef Fajitas**

**1:00 p.m. — Chicken**

**2:00 p.m. — Pork Spare Ribs**

**4:00 p.m. — Brisket**

**FAVORITE DESSERT!!** Teams, family,  
friends are ALL encouraged to make a  
donation of a "Favorite Dessert" for the  
**SILENT AUCTION** which welcomes ALL  
BIDDERS. **Thanks to all donors, this  
added attraction will help to raise  
additional funds for this community  
charity event.**

**Don't miss out on the fun & competition. Enter your teams soon, as space is limited!**

# MEMBERSHIP



## WANTED! ABC Supplier Member Exhibits for April Mixer

The **ABC Suppliers' Council Committee** is now recruiting vendor displays. If you would like the opportunity for **great networking and exposure for your business**, then plan to enter your supplier exhibit today!

The Mixers showcase various **ABC Supplier Member exhibits** through an enjoyable social including hors d'oeuvres, refreshments and door prizes. This upcoming event is scheduled for:

**THURSDAY, APRIL 19, 2012**

**Great networking and exposure  
for your business.  
Reserve your exhibit space today!**

### NOTE:

Excavation Safety for  
Competent Person  
Training is also  
Scheduled:

April 19, 2012

Details are forthcoming.

**Don't miss the opportunity  
to display your company's  
products and services!**

For more information,  
contact Ruby at the ABC office:

[ruby@abctxgulfoast.org](mailto:ruby@abctxgulfoast.org)

979.233.0279 or 979.233.1616

You may also contact any  
of the members serving on the  
**Suppliers' Council Committee.**  
See listing below.



**Texas Gulf Coast  
Chapter**

### Suppliers' Council Committee

**MICHELLE MINCHEW**, Suppliers' Council  
Committee Chair, EPSCO International  
979.265.5000 / [michellem@epscointl.com](mailto:michellem@epscointl.com)

**JAY MEJIA**, Mejia Industrial Supply Co.  
979.233.2362 / [jay@mejiasupply.com](mailto:jay@mejiasupply.com)

**JERRY WAGNER**  
United Rentals Trench Safety  
713.944.9661 / [wagnerm@ur.com](mailto:wagnerm@ur.com)

**MICKEY LESTER**, Wholesale Electric Supply Co.  
832.256.9623  
[mickey1@wholesaleelectric.com](mailto:mickey1@wholesaleelectric.com)

## 2012 ABC Local Craft Championships



ABC hosted its annual Craft Championships last Thursday, January 26, 2012 at Brazosport College. This long-standing competition once again resulted in competitors who not only scored high enough to meet the local standard for first place, but also scored at a higher level thus qualifying to compete in the ABC National Craft Championships scheduled to be held in April in San Antonio. Our young craftsmen will be competing against craftsmen from across the nation for a chance to win gold, silver or bronze medals as well as cash prizes.

This chapter has competed nationally since 1997 and has brought home a total of 16 medals, 6 of which are gold!

The following craftsmen will represent the Texas Gulf Coast Chapter at national competition:

**Millwright, Rodney Matula from McGill Maintenance Partnership, LTD. and Insulators, Alma Rosales and Juan Lozano from Brand Energy Solutions, LLC.**

ABC also wishes to thank the following sponsors for their support of the competition which is the culmination of hard work and training:

**Gold Sponsors: The Infinity Group; TIC Energy and Chemical, Inc.; D-Electric Co; and Brand Energy Solutions, LLC**

**Silver Sponsor: Dow Chemical**



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Texas Gulf Coast  
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# TRAINING



**February 15, 2012**

**ABC & ACIT  
Joint Membership  
Event & Luncheon,  
11:30 a.m. - 1:30 p.m.  
RiverPlace  
Convention Center,  
Freeport**



Associated Builders  
and Contractors, Inc.  
Texas Gulf Coast  
Chapter



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## ABC HUMAN RESOURCES SYMPOSIUM & LUNCHEON

### BEST PRACTICES: How to Effectively Manage & Evaluate Employees

**Don't miss this Supervisor Training Series, brought to you by the ABC Human Resources Committee!**

This program will feature **Mark Jodon, ABC Chapter attorney, Littler Mendelson, and a panel of Human Resources professionals.** Some of the discussions will include key points new supervisors/foremen need to keep in mind when managing and evaluating the employees they supervise.



*Preview of program panelists from the ABC Human Resources Committee:*



**Loretta Anderson-President & CEO,  
Expertox-All American Screening,  
Freeport , Deer Park, Texas**

Managing an effective and efficient workforce is an important role of any HR function. A healthy and safe employee is a happier and more productive employee. As the workforce ages, new and existing employees can provide a costly risk to the employer for preexisting injuries and unknown substance abuse. Establishing certain health indicators and routine testing can assist in keeping the workforce stable.



**Kimberly Danesi-HR Manager,  
Gulf Chemical & Metallurgical Corp.,  
Freeport, Texas**

Learn key points of creating and delivering effective and motivating performance appraisals.



**Dixie Higgs, Recruiter-Strategic Account  
Operations-Kelly Services, Freeport, Texas**

Effectively managing employees in today's workforce takes a manager that can find out what employees want and finding a way to provide it or enable them to earn it.

**DATE:**  
**Thursday,  
February 9th**

**Location:**  
1400 Velasco Blvd.,  
Bldg. 104A  
Freeport, TX 77541

**Registration & Lunch Buffet:**

11:00 a.m.

**Menu:**

Sliced Beef Brisket & Sausage,  
Beans, Cole Slaw, Potato Salad,  
Dessert & Iced-tea.

**Program:**

11:30 a.m. to 1:00 p.m.

**Cost:**

\$25.00 ABC Member  
\$45.00 Future ABC Member

**Register online:**

Calendar of Events at  
[www.abctxgulfcoast.org](http://www.abctxgulfcoast.org)  
or call the ABC office at  
979.233.0279 or 233.1616

**RESERVATIONS:** before noon on  
Tuesday, February 7, 2012.

**CANCELLATIONS:**  
Before noon on February  
7th to avoid invoice for  
unused reservation.



# MEMBERSHIP



Texas Gulf Coast Chapter

## Thank You for Your Renewed Membership!

**T**hank you for renewing your membership with the Associated Builders and Contractors Texas Gulf Coast Chapter. Together we represent a significant voice, and as a group we make a positive difference. We are working very hard on your behalf to enhance the community in which we live and work. During the year ahead we hope to continue demonstrating the value of ABC membership through both tangible and intangible benefits.

Please visit our website ([www.abctxgulfcoast.org](http://www.abctxgulfcoast.org)) and check out your company listing, membership discounts available, upcoming events and opportunities, news items, committee activities, and details about ABC benefits.

The ABC Texas Gulf Coast Chapter wishes to recognize the following businesses for their continued support and encourages you to patronize these establishments. The following list represents members who renewed during the month of January 2012.

### ACIT

Andrews, Myers, Coulter and Hayes, PC  
Angleton Chamber of Commerce  
Brand Energy Solutions, LLC  
Brazoria Telephone Co.  
Brazosport Area Chamber of Commerce  
Brazosport Independent School District  
C D Collins Electric  
Chem Fabrication, LLC  
Contractors' Safety Council of Brazosport, Inc.  
Danbury Independent School District  
Delta Rigging & Tools, Inc.  
Economic Development Alliance for Brazoria County  
Freeport Welding & Fabricating, Inc.  
Huntsman

### Infinity Maintenance Services, LP

Junior Achievement of Brazoria County  
Littler Mendelson P.C.  
McGill Maintenance Partnership, Ltd.  
Merit Shop Training, Inc.  
Mike Sorrell Trucking & Materials, Inc.  
Miken Specialties, Ltd.  
Mundy Companies  
South Texas Construction  
Summit Electric Supply  
Testronics  
TIC Energy and Chemical, Inc.  
Total Safety US, Inc.  
Wells Fargo Bank Texas NA

**Mardi Gras Theme**

**Texas Hold'Em**

**February 2nd!**



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## 2012 BizCon®

*Strategic Thinking for Construction Leaders*

If you want to grow and  
succeed in the next 5-10  
years, then BizCon is a must.

—George Nash, Facchina Construction

*February 21—22, 2012*

*Phoenix, Arizona*

*Hear from these nationally recognized authorities:*



Neil Cavuto  
business and  
financial expert



Charles Krauthammer  
political commentator



Tomi Ahonen  
mobile and wireless  
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Barry Asmus  
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2012 **BizCon**<sup>®</sup>  
*Strategic Thinking for Construction Leaders*

## BIZCON SESSIONS FOCUS ON INDUSTRY TRENDS AND MANAGING CASH FLOW

Learn more about construction industry trends and best practices for managing cash flow during ABC's BizCon, Feb. 21-22 in Phoenix.

During BizCon, participants will have the opportunity to attend a session titled "Trends Driving the Construction Industry," that will include discussions on modularization, mergers and acquisitions, public-private partnerships, integrated project delivery and new technologies. Attendees also will hear from a panel of construction industry experts during the sessions, "Best Practices in Cash Flow Management."

Other sessions at the conference include:

- Strategies for Competing in a Recovering Economy
- Developing the Leadership Pipeline
- Leveraging Your Construction Value Chain

In addition, BizCon will feature some of the business world's most visionary speakers, including Neil Cavuto, senior vice president, anchor, and managing editor for Fox News Channel and Fox Business Network; Charles Krauthammer, Pulitzer Prize-winning columnist and political commentator; Tomi Ahonen, mobile and wireless business thought leader; Barry Asmus, senior economist with the National center for Policy Analysis; and ABC's Chief Economist Anirban Basu.

ABC encourages construction company CEOs, presidents, and owners to attend; as well as senior level managers and suppliers, architectural and engineering firm executives, and construction insurance and financial industry leaders.

Register for BizCon now and reserve your room, or, for more information, visit <http://www.abc.org/BizCon>.



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### Fleet Vehicles

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### Bona Fide Benefit Plans

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Set up fees are waived on this bona fide benefit plan that helps merit shop contractors bid more competitively on government-funded work. Visit [www.abc.org/fringe](http://www.abc.org/fringe).



### Construction Payroll Services

#### Payroll 4 Construction

Free setup and training – a \$1,500 value. Service includes processing, taxes, W2s, certified payroll, and integration with QuickBooks and other accounting software. Call (800) 949-9620 or visit [www.abc.org/payroll](http://www.abc.org/payroll).



### Construction Accounting

#### Foundation Software

Receive a free Executive Dashboard with a new construction accounting software purchase – a \$1,595 value. Call (800) 246-0800 or visit [www.abc.org/foundation](http://www.abc.org/foundation).



### Business Development

#### Jobsite123.com

Access a powerful online marketing tool for contractors, material suppliers and construction professionals. Build your company profile and showcase your qualifications. Visit [www.abc.org/jobsite123](http://www.abc.org/jobsite123).



### Company Vehicles

#### General Motors

Combine ABC's discounts on trucks, vans and cars with most any other GM fleet or retail incentive available. Call (800) 353-3867 to learn more or visit [www.abc.org/gm](http://www.abc.org/gm).



### Mobile Phones and Wireless Technology

#### Verizon Wireless

ABC members that are contractors or building material suppliers are eligible to receive 20 to 22 percent discounts on calling plans for both existing and new lines of service. Visit [www.abc.org/verizon](http://www.abc.org/verizon).



### Work/Safety Apparel and Uniforms

#### Aramark

Save 20 percent on uniform rentals and work and safety apparel purchases. Call (818) 973-3906 and mention ABC or visit [www.abc.org/aramark](http://www.abc.org/aramark).



### Online Recruitment

#### Construction Job Network

The best place to find construction management professionals is just a click away! Don't get lost on generic job boards! Visit [www.ConstructionJobNetwork.com](http://www.ConstructionJobNetwork.com).



### Contract Documents

#### ConsensusDOCS

Save up to 20 percent on construction agreements. Use partner code "ABC" and promotion code "100." For more information and to order, visit [www.abc.org/docs](http://www.abc.org/docs).



### Fuel Purchases

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Go online to find out how your company can start saving today. To learn more about these and other ABC member discount programs, visit [www.abc.org/discounts](http://www.abc.org/discounts).

Updated October 2011



## February 2012

### ABC, CSCB, MSTI

2	6:00 p.m.	ABC Texas Hold'Em Poker Tournament, Civic Center
7	1:00 p.m.	Suppliers' Council Committee Mtg., 104B
9	11:00 a.m.	Human Resources Symposium & Luncheon, 104A
13-2nd	7:30 a.m.	"Enhanced Frontline Foreman Training", 104A
14	3:00 pm.	Public Relations Committee Mtg., 104B
15	11:30 a.m.	ABC & ACIT Joint Membership Event, RiverPlace
21-22	8:00 a.m.	ABC BizCon & Nat'l Excellence in Construction, Orlando

### MSTI Classes and Training Opportunities

Mon	6:00 p.m.	CSST Field Safety Classes, 104A
Tues	6:00 p.m.	CSST Safety Technology Classes, 104A
Thurs	6:00 p.m.	Project Supervision Classes, 104A
9	5:00 p.m.	Electrical Cont. Education Class, 104A (See Below Left)



### Electrical Continuing Education Class

Thursday, February 9th  
5:00 p.m. — 9:00 p.m.

Meets TDLR requirement for 4-hour update for Master, Journeyman, and Apprentice License Renewal. Master Electrician is instructor.

**\$40 ABC Member**  
**\$60 Non-Member**

To Schedule:

979.233.1616 or

[www.abctxgulfcoast.org](http://www.abctxgulfcoast.org)

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### 2012 ABC

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